For the quarter III ended Sep.30th, 2008

### **BALANCE SHEET**

# Quarter 3/ 2008

Unit: VND

Code	Items	Quarter 3/ 2008	Year 2007	
	ASSETS			
100	A . CURRENT ASSETS	2,030,502,085,896	1.902.581.767.895	
110	I. Cash and cash equivalents	254,400,122,232	404.332.055.289	
111	1. Cash	254,400,122,232	234.332.055.289	
112	2. Cash equivalents	0	170.000.000.000	
120	II. Short-term financial investments	942,270,342,151	955.411.589.374	
121	1. Short-term investments	942,270,342,151	955.411.589.374	
129	2. Provision for devaluation of short-term investments (*)	0	0	
130	III. Short-term receivables	792,151,179,929	530.112.904.894	
131	1. Trade accounts receivable	545,112,224,414	316.037.115.150	
132	2. Advances to supplier	24,254,444,239	11.524.937.674	
135	5. Other receivables	222,793,217,276	203.742.421.710	
139	6. Provision for short-term bad receivables (*)	-8,706,000	-1.191.569.640	
140	IV. Inventories	2,381,468,678	1.836.755.969	
141	1. Inventories	2,381,468,678	1.836.755.969	
149	2. Provision for devaluation of inventories (*)	0	0	
150	V. Other current assets	39,298,972,906	10.888.462.369	
151	1. Short-term prepaid expenses	544,187,607	0	
152	2. VAT deductible	25,198,412,699	138.104.929	
154	3. Tax and accounts receivable from State budget	0	316.211.343	
158	4. Other current assets	13,556,372,600	10,434,146,097	
200	B. LONG-TERM ASSETS	1,403,846,131,296	1,205,378,370,594	
210	I. Long-term receivables	86,809,602,572	34.432.936.776	
211	1. Long-term receivables from customers		34.432.936.776	
212	2. Capital receivable from subsidiaries		0	
213	3. Long-term inter-company receivables		176.884.636.490	

218	4. Other long-term receivables	86,809,602,572	34.432.936.776
219	5. Provision for long-term bad receivable (*)	0	0
220	II. Fixed assets	192,248,783,395	176.884.636.490
221	1. Tangible fixed assets	73,147,207,759	69.450.082.369
222	- Historical cost	143,537,775,240	132.290.438.434
223	- Accumulated depreciation (*)	-70,390,567,481	0
227	3. Intangible fixed assets	28,294,923,842	23.055.007.895
228	- Historical cost	35,345,383,148	28.141.193.509
229	- Accumulated depreciation (*)	-7,050,459,306	0
230	4. Construction in progress expenses	90,806,651,794	84.379.546.226
240	III. Property Investment	7,655,042,500	7.579.250.000
241	- Historical cost	7,655,042,500	7.579.250.000
242	- Accumulated depreciation (*)	0	0
250	IV. Long-term financial investments	1,104,208,034,622	972.112.044.972
251	1. Investment in subsidiary company	0	0
252	2. Investment in joint venture	38,074,432,500	38.074.432.500
258	3. Other long-term investments	1,089,268,590,597	934.037.612.472
259	4. Provision for devaluation of long-term finance investment (*)	-23,134,988,475	0
260	V. Other long-term assets	12,924,668,207	14.369.502.356
261	1. Long-term prepaid expenses	5,349,168,091	9.093.664.969
262	2. Deferred income tax assets	0	0
263	3. Insurance deposits	6,000,000,000	3.500.000.000
268	4. Others	1,575,500,116	1.775.837.387
270	TOTAL ASSETS	3,434,348,217,192	3.107.960.138.489
	CAPITAL SOURCE		
300	A. LIABILITIES	1,339,929,477,340	1.046.662.037.062
310	I. Current liabilities	475,762,507,433	279.531.510.871
311	1. Short-term borrowing and debts	0	0

- 312 2. Trade accounts payable313 3. Advances from customers
- 314 4. Taxes and liabilities to State budget
- 315 5. Payable to employees
- 319 9. Other short-term payables
- 320 10. Provision for current liabilities

54.328.937.230 0

133.583.048.314

28.353.071.339

36.605.376.815

26.661.077.173

316,402,547,031

41,025,258,132

31,402,155,985

39,611,582,715

47,320,963,569

0

330	II. Long-term liabilities	128,800,000	121.800.000
331	1. Long-term accounts payable-Trade		121.800.000
332	2. Long-term accounts payable-Affiliate		767.008.726.191
333	3. Other long-term payables	128,800,000	121.800.000
334	4. Long-term borrowing and debts		767.008.726.191
335	5. Deferred income tax		
336	6. Provision for unemployment allowance		
337	7. Provision for long-term liabilities		
	III. Underwriting reserves	864,038,169,908	767.008.726.191
351	1 - Premium provision	575,263,889,995	463.645.602.312
352	2 - Maths provision	0	0
353	3 - Claim provision	78,499,652,919	124.333.779.677
354	4 - Contingent provision	210,274,626,993	179.029.344.202
400	B. OWNER'S EQUITY	2,094,418,739,852	2.061.298.101.427
410	I. Capital sources and funds	2,094,418,739,852	2.052.373.567.648
411	1. Paid-in capital	755,000,000,000	755.000.000.000
412	2. Capital surplus	1,133,484,074,449	1.133.484.074.449
413	3. VOther capital of owner		15.652.084.484
414	4. Treasury stock		0
415	5. Assets revaluation difference		148.237.408.715
416	6. Foreign exchange difference		0
417	7. Investment and development fund		8.924.533.779
418	8. Financial reserve fund		8.924.533.779
422	9. Obligatory reserve fund	15,652,084,484	15.652.084.484
419	10. Other fund belong to owner's equity	0	0
420	11. Retained after-tax profit	190,282,580,919	148.237.408.715
421	12. Capital for construction work	0	0
430	II. Budget sources	0	8.924.533.779
431	1. Bonus and welfare funds	0	8.924.533.779
432	2. Budgets		3.107.960.138.489
433	3. Budget for fixed asset		
440	TOTAL RESOURCES	3,434,348,217,192	3.107.960.138.489

# INCOME STATEMENT Quarter III / 2008

(used for Insurance Corporation)

ITEMS	CODE	ACCUMULATION	<b>QUARTER 3/ 2008</b>
1	2	3	4
1. Paid premium direct insurance	01	1,529,929,133,044	459,715,957,797
3. Decreases	03	488,419,706,666	243,612,707,459
4. Increase (or Decrease) premium provision	08	111,618,287,683	(87,421,538,483)
5. Paid premium for reinsurance-inward	09	42,390,346,172	21,307,911,154
6. Other receivables from insurance activity	10	218,656,200	193,359,820
7. Net premium $(14 = 01 + 02 - 03 + 00 - 000 + 0000 + 000 $	14	972,500,141,066	325,026,059,794
8. Claim payment (direct insurance)	15	717,950,876,671	285,898,932,736
10. Decreases	17	151,571,843,708	94,219,647,750
<b>11.</b> Claim of loss under retention (21 = 15 + 16 - 17)	21	566,379,032,963	191,679,284,986
12. Claim payments from contingent provision	22	-	-
13. Increase (or Decrease) claim provision	23	(45,834,126,758)	(20,000,000,000)
14. Paind premium from direct insurance	24	31,245,282,791	6,483,097,510
15. Other spending on insurance activity	25	171,262,830,641	40,405,105,168
<b>16.</b> Total spending on direct insurance activity (41 = 21 - 22 +/- 23 + 24 + 25)	41	723,053,019,637	218,567,487,664
17. Business management expenses (42 = 14 - 41)	42	249,447,121,429	106,458,572,130
18. Selling Expenses	43	237,569,904	49,801,068
19. General and Administrative Expenses	44	289,035,269,784	131,582,027,951
20. Net profit from insurance activity (45 = 42 - 43 - 44)	45	(39,825,718,259)	(25,173,256,889)
21. Financial Income	46	193,244,383,620	96,508,825,179
22. Financial Expenses (47=48+49+50)	47	32,770,936,993	26,642,623,060
23. Extraordinary activities profit $(51 = 46 - 47)$	51	160,473,446,627	69,866,202,119
24. Other Income	52	411,274,199	277,869,839
25. Other expenses	53	114,371,832	6,886,825
26. Other profit $(54 = 52 - 53)$	54	296,902,367	270,983,014
27. Total profit before tax $(55 = 45 + 51 + 54)$	55	120,944,630,735	44,963,928,244
32. Corporate income tax payable	60	11,087,432,963	7,882,104,615
33. Profit after tax $(61 = 55 - 58 - 60)$	61	109,857,197,772	37,081,823,629

34. Earning per share

### **CASH FLOW STATEMENT**

(Indirect method)

### Quarter III/ 2008

Quarter III/ 2008 **YEAR 2007** Items Code 2 3 4 1 I. CASH FLOWS FROM OPERATING ACTIVITIES: 1. Profit before tax 01 120,944,630,735 161.210.410.197 2. Adjustment in accounts - Fixed assets depreciation 02 11,380,348,425 15.887.408.802 03 97,029,513,717 88.290.825.301 - Provisions - Unrealized foreign exchange difference loss/gain 04 (131.273.724)05 - Loss/gain from investment (160,992,913,553) (258.095.973.570) 06 388,475,743 - Interest expenses 3. Operating profit before the changes of current capital *08* 68,750,055,067 7.161.397.006 - Changes in accounts receivable 09 (299,864,266,101) (215.421.430.955) - Changes in inventories 10 3.343.335.011 (544, 712, 709)11 - Changes in trade payables (exclude interest payable, income tax payable) 228,357,511,379 45.906.196.709 - Changes in prepaid expenses 12 3,200,309,271 1.700.390.211 - Paid interest 13 (388, 475, 743)- Paid corporate income tax 14 (37,116,353,824) - Other receivables 15 652,628,996,747 919.903.560.046 16 (737,568,725,223) (1.000.959.843.849)- Other payables Net cash provided by (used in) operating activities 20 (122,545,661,137)(238.366.395.821) **II. CASH FLOWS FROM INVESTING ACTIVITIES:** 1. Cash paid for purchase of capital assets and other long-term assets 21 (26,820,287,830) (81.359.768.930) 2. Cash received from liquidation or disposal of capital assets and other long-term assets 22 130,991,183 79.284.802 23 3. Cash paid for lending or purchase debt tools of other companies (1,734,916,112,646) (3.640.725.975.800)24 4. Withdrawal of lending or resale debt tools of other companies 1,891,241,701,279 2.492.154.487.801 25 (637,968,897,060) (240.847.231.600) 5. Cash paid for joining capital in other companies 261.933.063.600 6. Withdrawal of capital in other companies 26 362,688,566,000 7. Cash received from interest, dividend and distributed profit 27 118,257,767,154 243.566.399.224

Unit: VND

Net cash used in investing activities	30	(27,386,271,920)	(965.199.740.903)
III. CASH FLOWS FROM FINANCING ACTIVITIES:			
1. Cash received from issuing stock, other owners' equity	31	-	1.454.484.074.449
2. Cash paid to owners' equity, repurchase issued stock	32	-	-
3. Cash received from long-term and short-term borrowings	33	-	-
4. Cash paid to principal debt	34	-	-
5. Cash paid to financial lease debt	35	-	-
6. Dividend, profit paid for owners	36	-	-
Net cash (used in) provided by financing activities	40	-	1.454.484.074.449
Net cash during the period (20+30+40)	50	(149,931,933,057)	250.917.937.725
Cash and cash equivalents at beginning of year (60)		404,332,055,289	153.282.843.840
Influence of foreign exchange fluctuation	61	-	131.273.724
Cash and cash equivalents at end of year (50+60+61)	70	254,400,122,232	404.332.055.289